

Number 5, September 1992

Systems Division to go for BS5750

The UK Systems Division is setting the wheels in motion to apply for BS5750 certification next year.



This project will be headed by director **Norman Watling** and Newsline will keep you posted on the division's progress.

Classic programming

Three programmers based at **Inland Revenue**, Telford started an intensive programming course in June on the Classic 2885. They will be responsible for installing the new 2885s systems at Shipley and Cumbernauld. These replace the last of ROCC's Keycheck systems.



Our picture shows **John Ridgway**, **Chris Spellman** and (seated) **Geoff Harrison** with senior software lecturer - **Mike Rolfe** going through some of the WMS software features.

Czech trainees

June 8 - Five employees from **Czech Insurance** arrived at Crawley to commence a three-week course at ROCC's training centre.



Picture shows the Czechs with their tutors for the three week training period. Back row l to r: engineering lecturers **Fred Dennington** and **Peter Parsons**, **Ivan Markvart**, **Jiri Spalensky** and training manager - **Richard Handy**. Front row: **Jan Harijt**, **Jan Jochman** and **Igor Jilek**.

The course covered Classic systems engineering maintenance for one week with two further weeks on data capture programming.

It's now the fifth issue of Newsline and, again, many thanks to our readers for all their contributions.

Beryl Hutchin, editor

Czech company

The formation of a wholly-owned subsidiary ROCC company under the new CSFR laws was formerly approved by the Czech authorities on June 11.

More news of this in later issues.

Two contracts were awarded to ROCC's Prague sales office in June and July. One by **Pecsi Vizmu** (the Hungarian water company) for a ROCC 2835 Classic system, the other by **Vojenské Lesy** (the state woods and forestry commission) for a Motorola 8420 Unix system.

Training news

ROCC Training has planned three more one-day seminars on 'Ergonomics for Managers' to run on September 22 and November 17 1992 and January 12 1993. The price is £190 + VAT.

...EC law

The new EC legislation becomes law on January 1 1993 regarding computer equipment in the workplace. If any employees have parents who are responsible for a computer environment and they are not familiar with the new legislation, then I'm sure training manager **Richard Handy** can fit them into to one of his seminars. Regrettably no discounts!

TPM beats its target

The technical services division's additional services department has exceeded its first quarter order intake target for third party maintenance business. Director **Keith Bankes** told Newsline: "They have done a splendid job competing for business in tough market conditions."

Newsletter for users

ROCC has published its first newsletter for users, covering a cross section of company news on products, services, training courses and new business.

If there are any aspects of the company you would like to see publicised, let **Beryl Hutchin** or **Alan Springford** know.

It is planned to publish the newsletter bi-monthly.



OSS sales days

June 3 saw a workshop of ROCC's Open Services Systems (OSS) products for users and prospects at the Gatwick Penta Hotel, Horley.

Purposely kept to around 30 delegates, the day, according to divisional director - marketing **Alan Springford**, was a great success and should yield some worthwhile business.

July 1 and it was the turn of the Manchester sales group to organise an OSS day at the Forte Crest, Manchester Airport. Again, as with Horley, a good cross section of prospects attended the workshop. Branch manager **Brian Mitchell** was delighted with the day: "A good mix of short and long term prospects," he told Newsline. "Mostly replacement business with a couple of authority delegates, already users of ROCC data capture systems, interested in seeing OSS."

At the end of each day the delegates were handed packs containing all the OSS management overviews, together with a rolling demonstration of each package on 3½" diskettes.

'English Riviera' exhibition

The local authority sales personnel attended the ITLG'92 conference and exhibition held this year at the English Riviera in Torquay - July 7-9.

The event is the forum for the development and debate surrounding the increasing role information technology takes in the effective running of local government.

To this end ROCC demonstrated its full suite of Open Services Systems namely, Fleet Management, maintenance systems for Highways, Grounds & Property, Refuse & Street Cleansing, Stock Control & Purchasing and Pandora, a management complaints monitoring and control package. >>>

ITLG'92



Branch manager **Terry Barnden** told Newsline: "The theme of many of the discussions which took place on ROCC's stand was about the management of change."

...there is a huge untapped market for ROCC'S applications

"This event identified the fact that, without doubt, there is a huge untapped market for ROCC's local authority applications. It also identified what we had always suspected to be true, that many local authorities, even at this late hour, do not have the IT capability to deal with Compulsory Competitive Tendering legislation."

Newsline | PEOPLE

Goodbye to Grace and Nicky

The technical services division said goodbye to two of its UK operations staff in June.



Picture shows Grace after the presentation made by divisional director Alan Dobson (centre right) Also seen are l to r: Dave Hatfield, Sandra Corcoran, Sabine Fowler, Nicky Beard, Keith Bankes, Louise Kent, Sarahjane Dwyer, John Stanley and Gill Aldred.

As you might imagine, supervisor **Grace McCallum** and operations controller **Nicky Beard** had typical TSD send-offs!

John raises £120 for BLISS

BSG senior analyst **John Plank** has raised, through sponsorship, £120.50p for BLISS (Baby Life Support Systems) the charity which provides equipment for premature and neo-natal baby units.



John is seen outside the Dog and Duck pub at Smallfield and he insists that he did not go in!

On June 19 at 4.45am, a time when all law abiding citizens are still in bed, he and his son Stephen left home in Crawley Down for Clapham Common to compete in the London to Brighton Cycle Ride. They left Clapham just before 8.00am and arrived some 12,500 turns of the pedals and 59 miles later in Brighton at 2.30pm, having spent 5hrs and 20mins in the saddle!

John thanks all his colleagues at ROCC who sponsored him. He told Newsline: "I promise not to do it again next year - but I said that last time."

Organisational changes

With **Derek Strath** and **Norman Watling** retiring next year, chairman **Michael Aldrich** announced at a meeting on July 16 that organisational changes to the company's structure would be made in two parts, effective as from August 1, with the remaining changes taking place after they had respectively retired in May and July 1993.

finance department

The finance department comprises accounts, data processing and product distribution.

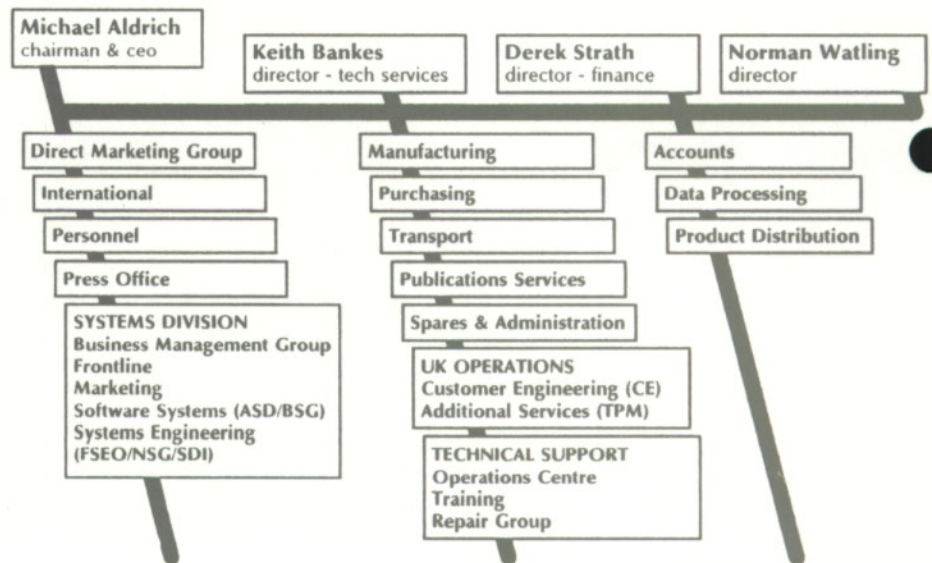
systems division

The systems division is now made up of the business management group, Frontline, marketing, software systems (application software division ASD and bespoke systems group BSG) and finally systems engineering (field software engineering operations FSEO, network service group NSG and systems design).

technical services

Technical services division has now acquired manufacturing, purchasing and transport which are added to additional services, operations centre, publications services, repair group, spares & administration, technical support, training and UK operations (customer engineering).

The diagram of the new structure in the next column should help to make it all clearer.



Newsline

BABIES

To **Paul Sinden** (area consultant) and his wife Penny, a girl **Katherine, Elizabeth** born on June 9 at 9.00pm at Princess Royal Hospital, Haywards Heath (almost in the hospital lift!), weighing in at 4lb 14oz.

Paul told Newsline that he has taken to fatherhood like a duck to water. "I'm now a dab hand at changing nappies!" he says.

As we see below, it's exhausting the poor chap!



Katherine Elizabeth



Paul and Katherine in complete and blissful oblivion

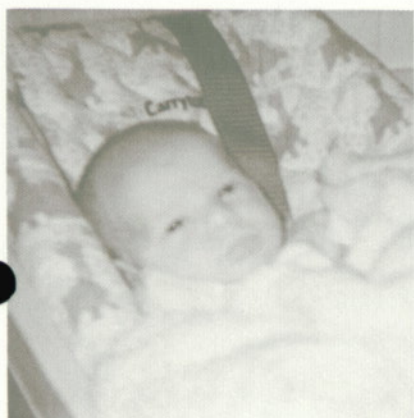
First time grandfather **Fred Dennington** (engineering lecturer) was delighted to tell us about his good news. He now has a grandson Cameron James Wilson, born on April 1 in Christchurch, New Zealand weighing in at 10lb 6oz! Fred told us that he can't wait to see him.

The picture alongside shows young Cameron with his new friends, including Sam the cat with the watchful eye!

Grandparents for the fourth time, **Jean Wilmer** (documentation controller) and husband Ray. Their daughter Alison gave birth to a boy Toby on July 18 at 10.03pm at Crawley hospital. He weighed 7lb 13½oz. This is the first son for husband Andrew and a brother for Hannah aged 4½ years.



Cameron and Sam



Toby



Roly and Shelagh

Newsline

WEDDINGS

Roly Roberts (consultant) BSG was married to **Shelagh** on June 5 at Worthing Registry Office and their marriage was then blessed at St Peter's Church, Henfield. They spent their honeymoon in Pembrokeshire.

Sally Wheaton (software lecturer) and **Simon Philpot** chose a romantic setting for their wedding. June 15 saw the two married in Puerto Plata, Dominican Republic where they also honeymooned for two weeks.



Sally and Simon

Russell Poore (supervisor - repair centre) and **Penny** were married at Brighton Registry Office on July 4. A wonderful honeymoon had been planned - two weeks touring California.

Tobin Aldrich (manager - direct marketing centre) was married to **Elizabeth Green** on July 31. They spent their honeymoon in Ireland.



Tobin and Elizabeth



Russell and Penny

SOFTWARE SYSTEMS

Peter Swift is to head software systems as divisional director. This division comprises the former application software division (ASD) and bespoke systems group (BSG).

He rejoined ROCC in 1977 as development manager after working in South Africa for 2½ years.

Peter is married to Jacqui.

Academic qualifications: BSc hon's degree in electronics. Peter is also a chartered engineer, a member of the British Computer Society and a member of the Institute of Electrical Engineers.



Peter Swift



Janet Fox

Newsline | APPOINTMENTS

FINANCE

Kevin O'Neill has been promoted to financial controller as from August 1.

He is a certified accountant and came to ROCC in 1978 as management accountant.



Kevin O'Neill

Kevin, who is married to Kay and has two children, Darren aged 10 and Liam 9, will be responsible for all areas of the finance department.

PERSONNEL

On the retirement of John Martin as personnel manager, **Janet Fox** becomes personnel officer and will be responsible for all the administration and day to day running of the department.

Janet joined ROCC in 1982.

She is married to Ray and they have three grown-up children.